

Project Consultant

You must have exceptional communication, organization, and customer service skills. The company depends highly on the Project Consultant's ability to convert prospects into satisfied owners of new roofs, siding, windows, decks, etc.

Job Responsibilities are as follows:

- Arrive on time to warm, prescheduled at-home appointments to meet with homeowners wanting our products and services
- Use company provided technology and samples to present products, services, and inform homeowners of the benefits of partnering with Fletcher Construction
- Provide homeowners with estimate of products discussed
- Follow up with homeowners after initial visit
- Take accurate measurements and photos at all visits
- Complete all necessary paperwork in a timely and accurate manner
- Provide accurate and descriptive notes on signed contracts to ensure scope of work is communicated to Production Team
- Attend regularly scheduled team meetings and trainings
- Conduct daily activities with the highest level of honesty and integrity and always display a positive attitude toward fellow team members